REQUEST FOR PROPOSALS
Information Technology Gap Analysis

RELEASE DATE: November 3, 2017
DUE DATE: November 17, 2017 at 3:00 PM PT

INTRODUCTION
The City of Sammamish, Washington invites proposals from qualified firms to conduct a gap analysis of the City’s information technology program. The selected firm will assess the City’s current technology environment to determine existing strengths and weaknesses and provide a basis for future investment. The City will consider proposals from single firms or from multiple firms working as a team. The ideal firm(s) will have experience in public sector information technology assessments.

The deadline for submittal of proposals is November 17, 2017 at 3:00 PM, Pacific Time.

One hard copy and one electronic copy (on a CD or USB drive) of the proposal must be mailed or hand delivered to the RFP Delivery address listed below no later than the deadline. All proposals must be sealed in an opaque envelope and clearly marked “Information Technology Gap Analysis.” The official clock for submissions is located at City Hall (address listed below). Vendors accept all risks of late delivery of mailed proposal regardless of fault. Proposals delivered after the posted deadline will not be considered for selection. No faxed or emailed proposals will be accepted.

RFP Delivery Address:
   Sammamish City Hall
   Re: Information Technology Gap Analysis
   801 - 228th Ave SE
   Sammamish, WA 98075
BACKGROUND

The City’s IT Department provides centralized support for 114.75 full time employees and multiple part-time, limited term, contract and seasonal employees. These employees work out of the City’s two primary locations - City Hall and the Maintenance Building.

IT services operate in a hybrid environment of cloud-based and local-based network operations, backup, recovery and storage. In addition to direct employee computing support via IT helpdesk operations, IT support services also include website administration, web application development, mobile device management, deployment and administration, wireless network administration, security and access. IT support services also include audio-visual support of public meetings, cable TV programming and online streaming.

The City’s IT Department is composed of the following 4 staff positions:
- Sr. Information Systems Manager (1.0 FTE)
- Network Administrator (1.0 FTE)
- IT Support Specialist (1.0 FTE)
- Webmaster (1.0 FTE)

The City’s network operating system is Windows Server 2008/2012 and the desktop operating system is Windows 10 with some Windows 7 virtual machines. The data backbone is gigabit Ethernet.

The City’s telephone system is Mitel, supporting 125 phone sets. It includes voice mail and the carrier is Allstream.

The following table identifies the City’s major systems:

<table>
<thead>
<tr>
<th>Function</th>
<th>System</th>
<th>Notes</th>
</tr>
</thead>
<tbody>
<tr>
<td>Financials</td>
<td>Springbrook</td>
<td>Evaluation of future system replacement (current production system has been acquired, minimal support).</td>
</tr>
<tr>
<td>HR</td>
<td>None (Manual)</td>
<td>HR is evaluating business requirements for system evaluation and potential purchase.</td>
</tr>
<tr>
<td>Permitting</td>
<td>TrackIT</td>
<td>Version upgrade is being evaluated for 2018.</td>
</tr>
<tr>
<td>Maintenance Management</td>
<td>Cityworks</td>
<td>Re-implementation of Cityworks is underway.</td>
</tr>
<tr>
<td>Records Management</td>
<td>Exchange</td>
<td>In production - evaluating changes to archiving and search efficiency solutions.</td>
</tr>
<tr>
<td></td>
<td>Barracuda-archiver</td>
<td></td>
</tr>
<tr>
<td>Parks Registration</td>
<td>Class Software</td>
<td>Evaluating potential new solutions.</td>
</tr>
<tr>
<td>GIS</td>
<td>ESRI</td>
<td>Mature GIS Program - continued work on interface with ArcGIS for broader access and visibility of data.</td>
</tr>
<tr>
<td>Desktop &amp; Email</td>
<td>Microsoft</td>
<td>In planning stages for Office 365.</td>
</tr>
</tbody>
</table>
SCOPE OF WORK

Please see Attachment A for the scope of work.

CITY’S RESPONSIBILITIES

City staff will provide the consultant with all relevant information it has pertaining to its current IT program. The City may provide additional documents and information, as appropriate.

PROPOSAL REQUIREMENTS

Proposals shall be a maximum of 15 single-sided pages and include the following information:

1. Cover letter summarizing the proposal and the firm’s qualifications as they relate to the scope of work.

2. Outline of the proposed work plan, including a description of deliverables, activities and time estimates for completing each element.

3. Description of the Project Team. The names, title and qualifications of the proposed project manager and support staff who will be conducting the work on this assignment, including their experience and projects in which they had “hands on” responsibility.

4. Schedule of billing rates and a fee that includes associated costs.

5. A list of four references for similar projects, including contact information.

All costs for developing proposals in response to this RFP are the obligation of the consultant and are not chargeable to the City.

SELECTION CRITERIA

Proposals will be evaluated based on the following criteria:

<table>
<thead>
<tr>
<th>Evaluation Criteria</th>
<th>Weight</th>
</tr>
</thead>
<tbody>
<tr>
<td>Staff expertise and overall experience of personnel assigned to the work.</td>
<td>15</td>
</tr>
<tr>
<td>Thoroughness and understanding of the tasks to be completed. Overall content quality and responsiveness to RFQ requirements.</td>
<td>25</td>
</tr>
<tr>
<td>Background and experience with similar projects (particularly within the public sector).</td>
<td>30</td>
</tr>
<tr>
<td>Cost.</td>
<td>30</td>
</tr>
<tr>
<td>Total</td>
<td>100</td>
</tr>
</tbody>
</table>
SCHEDULE

The following is an outline of the selection procedure and a tentative time schedule:

<table>
<thead>
<tr>
<th>EVENT</th>
<th>DATE</th>
</tr>
</thead>
<tbody>
<tr>
<td>Release RFP</td>
<td>November 3, 2017</td>
</tr>
<tr>
<td>Deadline for submission of proposals</td>
<td>November 17, 2017 at 3:00 pm</td>
</tr>
<tr>
<td>Proposal evaluation complete</td>
<td>December 1, 2017</td>
</tr>
<tr>
<td>City interviews short-listed firms*</td>
<td>Early December 2017</td>
</tr>
</tbody>
</table>

*The City reserves the right to select a firm from submitted proposals alone.

BUDGET/CONTRACT

The City wishes to negotiate a contract with a “not to exceed” dollar amount based on a clearly defined scope of work. Upon selection of a consultant, the City intends to enter into an agreement using its standard Consulting Services Agreement, which shall be used to secure these services. See Attachment B for a sample contract.

DISCRETION AND LIABILITY WAIVER

The City reserves the right to reject all proposals or to request and obtain supplementary information as may be necessary for City staff to analyze the proposals pursuant to the consultant selection criteria listed above.

The consultant, by submitting a response to this RFP, waives all right to protest or seek any legal remedies whatsoever regarding any aspect of this RFP.

CONTACTS

All communication concerning this RFP should be directed in writing to the RFP Coordinator listed below. Any oral communications will be considered unofficial and non-binding on the City.

Aaron Antin
Assistant City Manager, Finance & IT Director
801 228th Ave SE, Sammamish, WA 98075
Phone: (425) 295-0590
Email: AAntin@Sammamish.us

ATTACHMENTS

A. Scope of Work
B. Sample Professional Services Contract
Note: This preliminary scope of work is presented as a reference. The selected firm will work with the City to develop the final scope of work.

PROJECT MANAGEMENT

1. The Consultant shall develop a mutually agreeable project management plan that clearly describes all phases of the project with schedules, responsibilities, and deliverables.

2. The Consultant shall submit monthly invoices with a written summary of project progress.

INFORMATION TECHNOLOGY GAP ANALYSIS

The Consultant’s work on the IT Analysis will include the following tasks:

1. Interview City Management (4) and IT staff (3) regarding current practices.

2. Review existing IT capabilities, infrastructure and programs.

3. Evaluate the current organizational structure and staffing levels for its ability to effectively support, manage and maintain the existing equipment, software and systems.

4. Perform a gap analysis comparing the City’s current state to peer jurisdictions (3) and best practices for a modern, service-centric IT organization.

5. Develop a written report that includes:
   
   
   b. Analysis of the City’s current technology for network, storage, backup, database, desktop, mobile, reporting, data analytics, business intelligence, and communications. Is the City on a track that will meet the City’s needs and if not, what should be changed?
   
   c. Identification of opportunities for significant improvements in IT operations and for new ways that IT can add substantial value to the City.
   
   d. Discussion on high-level strategy for technology areas such as the cloud and infrastructure as a service, data analytics, storage technology, document management and retention, and any other identified by the consultant.
   
   e. Specific recommendations for changes in current practices, organizational structure, staffing, tools currently in use and new tools to enhance service and security.
   
   f. An implementation plan prioritizing the recommendations and identifying resource and timeline requirements necessary to achieve the desired outcome.

DELIVERABLES

1. Draft and final written report.

2. Materials and exhibits for presentation to the City Council.
ATTACHMENT B:
SAMPLE PROFESSIONAL SERVICES CONTRACT

CITY OF SAMMAMISH
AGREEMENT FOR SERVICES

Consultant: SAMPLE

This Agreement is entered into by and between the City of Sammamish, Washington, a municipal corporation, hereinafter referred to as the “City,” and __, hereinafter referred to as the “Consultant.”

WHEREAS, the City desires to have certain services performed for its citizens; and

WHEREAS, the City has selected the Consultant to perform such services pursuant to certain terms and conditions;

NOW, THEREFORE, in consideration of the mutual benefits and conditions set forth below, the parties hereto agree as follows:

1. **Scope of Services to be Performed by Consultant.** The Consultant shall perform those services described in Exhibit “A” of this agreement. In performing such services, the Consultant shall comply with all federal, state, and local laws and regulations applicable to the performance of such services. The Consultant shall perform services diligently and completely and in accordance with professional standards of conduct and performance.

2. **Compensation and Method of Payment.** The Consultant shall submit invoices for work performed using the form set forth in Exhibit “B”.

The City shall pay Consultant:

[Check applicable method of payment]

___ According to the rates set forth in Exhibit " _ "

___ A sum not to exceed $ ___

___ Other (describe): ________________________________________________

The Consultant shall complete and return to the City Exhibit “C,” Taxpayer Identification Number, prior to or along with the first invoice submittal. The City shall pay the Consultant for services rendered within ten days after City Council approval.

3. **Duration of Agreement.** This Agreement shall be in full force and effect for a period commencing upon execution and ending December 31, 2017, unless sooner terminated under the provisions of the Agreement. Time is of the essence of this Agreement in each and all of its provisions in which performance is required.

4. **Ownership and Use of Documents.** Any records, files, documents, drawings, specifications, data or information, regardless of form or format, and all other materials produced by the Consultant in connection with the services provided to the City, shall be the property of the City whether the project for which they were created is executed or not.

5. **Independent Contractor.** The Consultant and the City agree that the Consultant is an independent contractor with respect to the services provided pursuant to this Agreement. The Consultant will solely be responsible for its acts and for the acts of its agents, employees, subconsultants, or representatives during the performance of this Agreement. Nothing in this Agreement shall be considered to create the relationship of employer and employee between the parties hereto.

6. **Indemnification.** Consultant shall defend, indemnify and hold the City, its officers, officials, employees and volunteers harmless from any and all claims, injuries, damages, losses or suits including attorney fees, arising out of or resulting from the acts, errors or omissions of the Consultant in performance of this Agreement, except for injuries and
damages caused by the sole negligence of the City. Should a court of competent jurisdiction determine that this Agreement is subject to RCW 4.24.115, then, in the event of liability for damages arising out of bodily injury to persons or damages to property caused by or resulting from the concurrent negligence of the Consultant and the City, its officers, officials, employees, and volunteers, the Consultant's liability, including the duty and cost to defend, hereunder shall be only to the extent of the Consultant's negligence. It is further specifically and expressly understood that the indemnification provided herein constitutes the Consultant's waiver of immunity under Industrial Insurance, Title 51 RCW, solely for the purposes of this indemnification. This waiver has been mutually negotiated by the parties. The provisions of this section shall survive the expiration or termination of this Agreement.

Furthermore, should subcontracting be agreed to by the parties, the Consultant shall cause each and every Subcontractor to provide insurance coverage that complies with all applicable requirements of the Consultant-provided insurance as set forth herein, except the Consultant shall have sole responsibility for determining the limits of coverage required to be obtained by Subcontractors. The Consultant shall ensure that the City is an additional insured on each and every Subcontractor’s Commercial General Liability insurance policy using an endorsement at least as broad as the Insurance Services Office Additional Insured endorsement CG 20 38 04 13.

7. **Insurance.**

A. The Consultant shall procure and maintain for the duration of the Agreement, insurance against claims for injuries to persons or damage to property which may arise from or in connection with the performance of the work hereunder by the Consultant, its agents, representatives, or employees.

B. Should a court of competent jurisdiction determine that this Agreement is subject to RCW 4.24.115, then, in the event of liability for damages arising out of such services, or bodily injury to persons or damages to property, caused by or resulting from the concurrent negligence of the Consultant and the City, its officers, officials, employees, and volunteers, the Consultant's liability hereunder shall be only to the extent of the Consultant's negligence.

**Minimum Scope of Insurance**

Consultant shall obtain insurance of the types described below:

1. **Automobile Liability** insurance covering all owned, non-owned, hired and leased vehicles. Coverage shall be written on Insurance Services Office (ISO) form CA 00 01 or a substitute form providing equivalent liability coverage. If necessary, the policy shall be endorsed to provide contractual liability coverage.

2. **Commercial General Liability** insurance shall be written on ISO occurrence form CG 00 01 and shall cover liability arising from premises, operations, independent contractors and personal injury and advertising injury. The City shall be named as an additional insured under the Contractor’s Commercial General Liability insurance policy with respect to the work performed for the City.

3. **Workers’ Compensation** coverage as required by the Industrial Insurance laws of the State of Washington.

4. **Professional Liability** insurance appropriate to the Consultant’s profession.

**Minimum Amounts of Insurance**

Consultant shall maintain the following insurance limits:

1. **Automobile Liability** insurance with a minimum combined single limit for bodily injury and property damage of $1,000,000 per accident.

2. **Commercial General Liability** insurance shall be written with limits no less than $1,000,000 each occurrence, $2,000,000 general aggregate.

3. **Professional Liability** insurance shall be written with limits no less than $1,000,000 per claim and $1,000,000 policy aggregate limit.

**Other Insurance Provisions**
The insurance policies are to contain, or be endorsed to contain, the following provisions for Automobile Liability, Professional Liability and Commercial General Liability insurance:

1. The Consultant’s insurance shall not be cancelled by either party except after thirty (30) days prior written notice has been given to the City

**Verification of Coverage**

Consultant shall furnish the City with original certificates and a copy of the amendatory endorsements, including but not necessarily limited to the additional insured endorsement, evidencing the insurance requirements of the Consultant before commencement of the work.

8. **Record Keeping and Reporting.**

A. The Consultant shall maintain accounts and records, including personnel, property, financial, and programmatic records, which sufficiently and properly reflect all direct and indirect costs of any nature expended and services performed pursuant to this Agreement. The Consultant shall also maintain such other records as may be deemed necessary by the City to ensure proper accounting of all funds contributed by the City to the performance of this Agreement.

B. The foregoing records shall be maintained for a period of seven years after termination of this Agreement unless permission to destroy them is granted by the Office of the Archivist in accordance with RCW Chapter 40.14 and by the City.

9. **Audits and Inspections.** The records and documents with respect to all matters covered by this Agreement shall be subject at all times to inspection, review, or audit by the City during the performance of this Agreement.

10. **Termination.**

A. This City reserves the right to terminate or suspend this Agreement at any time, with or without cause, upon seven days prior written notice. In the event of termination or suspension, all finished or unfinished documents, data, studies, worksheets, models, reports or other materials prepared by the Consultant pursuant to this Agreement shall promptly be submitted to the City

B. In the event this Agreement is terminated or suspended, the Consultant shall be entitled to payment for all services performed and reimbursable expenses incurred to the date of termination.

C. This Agreement may be cancelled immediately if the Consultant's insurance coverage is canceled for any reason, or if the Consultant is unable to perform the services called for by this Agreement.

D. The Consultant reserves the right to terminate this Agreement with not less than fourteen days written notice, or in the event that outstanding invoices are not paid within sixty days.

E. This provision shall not prevent the City from seeking any legal remedies it may otherwise have for the violation or nonperformance of any provisions of this Agreement.

11. **Discrimination Prohibited.** The Consultant shall not discriminate against any employee, applicant for employment, or any person seeking the services of the Consultant under this Agreement, on the basis of race, color, religion, creed, sex, age, national origin, marital status, or presence of any sensory, mental, or physical handicap.

12. **Assignment and Subcontract.** The Consultant shall not assign or subcontract any portion of the services contemplated by this Agreement without the prior written consent of the City.

13. **Conflict of Interest.** The City insists on the highest level of professional ethics from its consultants. Consultant warrants that it has performed a due diligence conflicts check, and that there are no professional conflicts with the City. Consultant warrants that none of its officers, agents or employees is now working on a project for any entity engaged in litigation with the City. Consultant will not disclose any information obtained through the course of their work for the City to any third party, without written consent of the “City”. It is the Consultant's duty and obligation to constantly update its due diligence with respect to conflicts, and not the City's obligation to inquire as to potential conflicts. This provision shall survive termination of this Agreement.
14. **Confidentiality.** All information regarding the City obtained by the Consultant in performance of this Agreement shall be considered confidential. Breach of confidentiality by the Consultant shall be grounds for immediate termination.

15. **Non-appropriation of funds.** If sufficient funds are not appropriated or allocated for payment under this Agreement for any future fiscal period, the City will so notify the Consultant and shall not be obligated to make payments for services or amounts incurred after the end of the current fiscal period. This Agreement will terminate upon the completion of all remaining services for which funds are allocated. No penalty or expense shall accrue to the City in the event that the terms of the provision are effectuated.

16. **Entire Agreement.** This Agreement contains the entire agreement between the parties, and no other agreements, oral or otherwise, regarding the subject matter of this Agreement shall be deemed to exist or bind either of the parties. Either party may request changes to the Agreement. Changes which are mutually agreed upon shall be incorporated by written amendments to this Agreement.

17. **Notices.** Notices to the City of Sammamish shall be sent to the following address:
   
   City of Sammamish  
   801 228th Avenue SE  
   Sammamish, WA 98075  
   Phone number: (425) 295-0500

   Notices to the Consultant shall be sent to the following address:
   
   Company Name ____________________  
   Contact Name _____________________  
   Street Address _____________________  
   City, State Zip _____________________  
   Phone Number _____________________  
   Email _____________________

18. **Applicable Law; Venue; Attorneys’ Fees.** This Agreement shall be governed by and construed in accordance with the laws of the State of Washington. In the event any suit, arbitration, or other proceeding is instituted to enforce any term of this Agreement, the parties specifically understand and agree that venue shall be exclusively in King County, Washington. The prevailing party in any such action shall be entitled to its attorneys’ fees and costs of suit, which shall be fixed by the judge hearing the case and such fee, shall be included in the judgment.

   The Consultant will be required to obtain a City of Sammamish business license prior to performing any services and maintain the business license in good standing throughout the term of its agreement with the City. A city business license application can be found at: [http://www.bls.dor.wa.gov/cities/sammamish.aspx](http://www.bls.dor.wa.gov/cities/sammamish.aspx).

19. **Severability.** Any provision or part of this Agreement held to be void or unenforceable under any law or regulation shall be deemed stricken and all remaining provisions shall continue to be valid and binding upon the City and the Consultant, who agree that the Agreement shall be reformed to replace such stricken provision or part with a valid and enforceable provision that comes as close as reasonably possible to expressing the intent of the stricken provision.

---

CITY OF SAMMAMISH, WASHINGTON  
Consultant

By: __________________________  
Print Name: ____________________  
Title: __________________________  
Date: __________________________  
Attest/Authenticated: __________________________  
City Clerk  

By: __________________________  
Print Name: ____________________  
Title: __________________________  
Date: __________________________  
Approved As To Form: __________________________  
City Attorney